

**Worksheet B**

Imagine that your class has £100 to donate to a charity. You would like to donate the money to **Age International** but some of your colleagues have other ideas. You will need to convince them that your charity deserves to get the money.

1. Read the information about your charity.
2. Discuss which points you should highlight about the charity.
3. Guess the arguments against your charity. Think of counter arguments.

*Age International* is a charity dedicated to looking after old-age people around the world. It wants to challenge the stereotype of an older person as a burden. It wants to show the world that old people are an asset to their communities. It wants to reach out and help the most vulnerable people.

**A few statistics**

- Around 70% of the world's older people live in a developing country.
- 25% of older people do not get a pension and have to work until they die.
- 100 million older people are living on less than 60p a day.
- 80% of older people have to do badly paid and unsafe work to survive.

**How the charity helps:**

- Providing hospital treatment.
- Paying for food and basic needs.
- Influencing governments so that they focus more on older people.

<b>Giving your opinion</b> I think that.... I'm convinced that.... As I see it.... Personally, I believe... In my opinion.... It's clear to me that...	<b>Disagreeing</b> I take your point, but... I understand what you are saying but... I wouldn't say that. I don't agree at all. I see what you mean, but ... But surely...?
<b>Emphasising a point</b> I'd like to stress the point that... I'd to highlight... Can I emphasise the fact that...? It's important to remember that... The crucial point is... This supports my argument that...	<b>Persuading</b> But surely you can see that...? Just stop and think for a moment. Try to see things from my point of view. I can tell you from experience that ... If you look at the evidence ... But you can't deny that ...